



1:1 Submission to Hire: How LaSalle Delivered in Record Time



Higher Education



Accounting & Finance



Direct Hire Placement

A private, student-centered university located in Nashville, Tennessee, known for academic excellence and forward-thinking leadership. The institution had previously partnered with LaSalle Network on technology roles. This engagement marked the first collaboration within their accounting and finance function.

NEED

- Identify a **Senior Accountant** role quickly.
- Identify a candidate who met both technical and cultural expectations.
- Partner with a firm that would provide a targeted, efficient process.
- Avoid being inundated with resumes and unqualified candidates.

SOLUTION

- Partnered with the client to define the role's scope, technical requirements, and cultural fit.
- Submitted one highly qualified candidate within 24 hours.
- Candidate progressed quickly through interviews and accepted the offer.
- Reinforced trust through a consultative approach that led to continued partnership.

1:1

Candidate Submitted :
Placement

30d

Time to Fill for Direct Hire

The client selected LaSalle Network because of our proven ability to deliver results without delay. Based on prior success supporting other departments, the client engaged LaSalle with confidence for this accounting and finance search. Our team responded quickly, delivered exactly what was needed, and avoided overwhelming the client with excess resumes. The first candidate submitted was the right fit.