



# Placing an AR Clerk in 10 Days to Maintain Operational Continuity



Professional Services



Contract-to-Hire Placement



Accounting & Finance

*A consulting firm delivering data-driven research, evaluation, and strategic support to education organizations nationwide. Their work empowers schools, districts, and agencies to make informed, evidence-based decisions that lead to improved outcomes.*

## CHALLENGE

The client's finance team faced an unexpected vacancy in a key Accounts Receivable role during a high-volume period. With billing and cash flow responsibilities at stake, they needed to fill the position quickly to avoid operational delays. After unsuccessful attempts with other staffing firms, they required a partner who could move with urgency, understand their business needs, and identify a candidate who could make an immediate impact while offering long-term potential.

# 10 days

Time to fill

# 1

Conversion to Full-Time

## SOLUTIONS

- Collaborated closely with the client to understand team dynamics, technical needs, and role urgency.
- Launched an expedited search process with targeted outreach to experienced AR professionals.
- Identified and placed a qualified candidate within 10 days who required minimal onboarding.
- Maintained consistent communication with both client and candidate to ensure smooth transition.
- Candidate converted to full-time after exceeding expectations.
- Client reengaged LaSalle Network that quarter for additional finance hiring needs.